

# Christopher W. Poliquin

---

Wyss House, Harvard Business School, Soldiers Field, Boston, MA 02163  
207-415-0546 • cpoliquin@hbs.edu • <http://www.poliquin.xyz>

## Education

Expected May 2018      Harvard Business School  
Candidate for Doctor of Business Administration

2005 – 2009              University of Pennsylvania  
B.A. Philosophy, Politics, and Economics

## Dissertation Chapters

- The Effect of the Internet on Wages
- Occupational Licensing and Service Quality
- The Impact of Mass Shootings on Gun Policy

## Research

- What Makes the Bonding Stick? A Natural Experiment Involving the U.S. Supreme Court and Cross-Listed Firms (with Amir Licht, Jordan Siegel, and Xi Li)  
*Accepted at Journal of Financial Economics*
- The Impact of Mass Shootings on Gun Policy (with Michael Luca and Deepak Malhotra)  
*Revise and Resubmit at Journal of Public Economics*
- Handgun Waiting Periods Reduce Gun Violence (with Michael Luca and Deepak Malhotra)  
*Revise and Resubmit at Proceedings of the National Academy of Sciences*
- How and When Does Hierarchy Emerge in Firms? (with Megan Lawrence)  
*Submitted*
- Citizens' Perceptions and the Disconnect Between Economics and Regulatory Policy (with Jonathan Baron and William T. McEnroe)  
*In Regulatory Breakdown: The Crisis of Confidence in U.S. Regulation.* Ed. Cary Coglianese. Philadelphia, PA: University of Pennsylvania Press, 2012.
- Why Do Workers Flow Within Firm Boundaries? Evidence from Microdata (with Jasmina Chauvin)  
*Data analysis stage*

## Teaching

Spring 2015              Harvard John F. Kennedy School of Government  
Teaching Fellow, Economic Analysis of Public Policy

Summer 2016, 2017      Harvard Business School  
Taught case sessions for Program for Research in Markets & Organizations

## Case Studies and Course Materials

- Unilever's New Recipe for Growth (with Jordan Siegel and Barbara Zepp Larson)
- Yum! Brands (with Jordan Siegel)
- Baxter's Asia Pacific "Talent Edge" Initiative (with Jordan Siegel and Mimi Xi)

## Work Experience

- 2010 – 2012 Harvard Business School, Boston, MA  
Research Associate for Jordan Siegel
- 2009 – 2010 Guaruma: Jóvenes Hondureños por el Desarrollo Educativo, La Ceiba, Honduras  
Assistant Director
- 2009 University of Pennsylvania, Philadelphia, PA  
Research Assistant for Jonathan Baron

## References

Shane Greenstein  
Professor  
Technology and Operations Management  
Harvard Business School  
Soldiers Field Road  
Boston, MA 02163  
sgreenstein@hbs.edu  
(617) 384-7472

Michael Luca  
Associate Professor  
Negotiation, Organizations & Markets  
Harvard Business School  
Soldiers Field Road  
Boston, MA 02163  
mluca@hbs.edu  
(617) 495-8382

Raffaella Sadun  
Associate Professor  
Strategy  
Harvard Business School  
Soldiers Field Road  
Boston, MA 02163  
rsadun@hbs.edu  
(617) 495-6190