

Christopher W. Poliquin

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Education

Expected May 2018 Harvard Business School
Candidate for Doctor of Business Administration

2005 – 2009 University of Pennsylvania
B.A. Philosophy, Politics, and Economics

Job Market Paper

The Effect of the Internet on Wages

Who benefits from technology adoption in the workplace? I combine worker-level data with data on broadband adoption by Brazilian firms and find that wages increase following adoption. Consistent with skill-biased technical change, wages increase the most for workers engaged in non-routine cognitive tasks. Additionally, I find that inequality increases post-adoption. The paper provides the first direct evidence connecting use of advanced information technology to a widening pay gap within an organization.

Publications

- What Makes the Bonding Stick? A Natural Experiment Involving the U.S. Supreme Court and Cross-Listed Firms (with Amir Licht, Jordan Siegel, and Xi Li)
Forthcoming at Journal of Financial Economics
- Handgun Waiting Periods Reduce Gun Violence (with Michael Luca and Deepak Malhotra)
Accepted at Proceedings of the National Academy of Sciences
- The Impact of Mass Shootings on Gun Policy (with Michael Luca and Deepak Malhotra)
Revise and Resubmit at Journal of Public Economics
- How and When Does Hierarchy Emerge in Firms? (with Megan Lawrence)
Submitted
- Citizens' Perceptions and the Disconnect Between Economics and Regulatory Policy (with Jonathan Baron and William T. McEnroe)
In Regulatory Breakdown: The Crisis of Confidence in U.S. Regulation. Ed. Cary Coglianese. Philadelphia, PA: University of Pennsylvania Press, 2012.

Work in Progress

- Why Do Workers Flow Within Firm Boundaries? Evidence from Microdata (with Jasmina Chauvin)
- Occupational Licensing and Service Quality

Teaching

Spring 2015 Harvard John F. Kennedy School of Government
Teaching Fellow, Economic Analysis of Public Policy

Summer 2016, 2017 Harvard Business School
Taught case sessions for Program for Research in Markets & Organizations

Case Studies and Course Materials

- Unilever's New Recipe for Growth (with Jordan Siegel and Barbara Zepp Larson)
- Yum! Brands (with Jordan Siegel)
- Baxter's Asia Pacific "Talent Edge" Initiative (with Jordan Siegel and Mimi Xi)

Conferences and Consortia

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| 2017 (upcoming) | Conference on Empirical Legal Studies
Cornell Law School
<i>The Impact of Mass Shootings on Gun Policy</i> |
| 2017 | TIM Doctoral Consortium
Academy of Management Annual Meeting |
| 2017 | Consortium for Cooperation and Competition
Wharton, University of Pennsylvania
<i>The Effect of the Internet on Wages</i> |
| 2017 | Economics Experiments in the Tech Industry
Stanford Institute for Economic Policy Research
<i>The Effect of the Internet on Wages</i> (poster session) |
| 2016 | International Association for Conflict Management Annual Meeting
<i>The Impact of Mass Shootings on Gun Policy</i> |
| 2014 | EDEN Doctoral Seminar on Advanced Strategic Management
IESE Business School, Barcelona |
| 2014 | Strategic Research Initiative PhD Bootcamp
IESE Business School, New York |

Work Experience

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|-------------|---|
| 2010 – 2012 | Harvard Business School, Boston, MA
Research Associate for Jordan Siegel |
| 2009 – 2010 | Guaruma: Jóvenes Hondureños por el Desarrollo Educativo, La Ceiba, Honduras
Assistant Director |
| 2009 | University of Pennsylvania, Philadelphia, PA
Research Assistant for Jonathan Baron |